

## Message Text

UNCLASSIFIED

PAGE 01 SAN SA 00534 062233Z

73

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 RSC-01

/026 W

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R 062212Z FEB 75

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 7371

INFO USDOC WASHDC

UNCLAS SAN SALVADOR 0534

E.O. 11652: N/A

TAGS: BBSR, ES

SUBJECT: WTDR - ENRIQUE CUELLAR, NHA COMPAÑIA DE INGENIEROS

MAJOR PROJECT: COMALAPA FREEWAY

REF: A) STATE 019583, 1/28/75; B) SAN SALVADOR 0389, 1/29/75;

C) SAN SALVADOR 4118, 10/15/74

1. ADDRESS NO P.O. BOX; 57 AVENIDA NORTE 113-A, SAN SALVADOR, EL SALVADOR, CENTRAL AMERICA. NO CABLE. NO TELEX. TELEPHONE: 23-8378. OFFICER: ENRIQUE CUELLAR (CIVIL ENGINEER), PRESIDENT.

2. SMALL CIVIL ENGINEERING SERVICES FIRM ESTABLISHED AUGUST, 1973, TO WORK ON PUBLIC WORKS PROJECTS.

3. FINANCIAL REFERENCES: BANCO SALVADORENO, BANCO CAPITALIZADOR, AND BANCO HIPOTECARIO DE EL SALVADOR. CAPITAL SUBSCRIBED: 100,000 COLONES EQUAL \$40,000; PAID: 25,000 COLONES EQUAL \$10,000. PRESENT OPERATING DEFICIT: 29,480 COLONES EQUAL \$11,792.

4. MAJOR FOREIGN FIRM REPRESENTED: NHA ENGINEERING COMPANY, 1485 BAYSH E BOULEVARD, SAN FRANCISCO, CALIFORNIA, WHICH HAS A SUBSIDIARY AT: NHA, INC., 9229 SUNSET BOULEVARD, SUITE 700, LOS ANGELES, CALIFORNIA. THE REPRESENTATION AGREEMENT WAS SIGNED IN 1973.

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5. CUELLAR WAS MINISTER OF PUBLIC WORKS FROM JULY 1, 1967 TO

JUNE 30, 1972. HE HAS NOW INFORMED US THAT HIS FIRM HAS BEEN  
QUALIFIED TO PARTICIPATE IN THE PUBLIC TENDER, REFERENCE (C),  
TO PROVIDE TECHNICAL STUDIES FOR THE CONSTRUCTION OF THE  
SUBJECT FREEWAY. HE ALSO SAID, HOWEVER, THAT HE IS CONFRONTING  
DIFFICULTIES REGARDING HIS REPRESENTATION, DUE TO AN APPARENT  
BREAKDOWN IN COMMUNICATIONS, SINCE ALL HIS LETTERS TO NHA  
SAN FRANCISCO HAVE REMAINED UNANSWERED. LOCAL BANKS REPORT  
THAT CUELLAR HAS A GOOD COMMERCIAL REPUTATION. HE IS CONSIDERED  
AS A SUITABLE TRADE CONTACT FOR U.S. FIRMS.

6. DATE OF INFO: 02/75.

CAMPBELL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975SANS00534  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750044-0869  
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**Office:** ACTION ARA  
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**Reference:** 75 STATE 019583, 75 1/28/75, 75 SAN SALVADOR 0389, 75 1/29/75  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 24 APR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <24 APR 2003 by McShalBA>; APPROVED <22 JAN 2004 by CunninFX>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
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**Subject:** WTDR - ENRIQUE CUELLAR, NHA COMPAÑIA DE INGENIEROS MAJOR PROJECT: COMALAPA FREEWAY  
**TAGS:** BBSR, ES  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006